

Andre J. Peschong - Investment Banker; Private Equity Commentator

As an investment banking professional, Mr. Peschong has an extensive background in the creation and evaluation of specialized derivative financial instruments. With years of deal structuring, from due diligence to gauging key risks associated with institutional equity positions within potential investment candidates to various exit strategies, Mr. Peschong has extensive skills in capital structuring, investment banking and institutional placements. As a frequent speaker and panelist, he is able to easily convey the current state of the equity market with an energetic and thoughtful style.

Mr. Peschong is currently a Partner with Bridgewater Capital Corporation. As a founding partner of this boutique merchant/investment banking firm, Mr. Peschong has honed his skills for more than 18 years in the creation and evaluation of specialized derivative financial instruments. Mr. Peschong takes an active role in the negotiations between companies and institutional investors and then coordinates subsequent equity infusions into the respective client companies. While at Bridgewater, Mr. Peschong has been instrumental in the completion, through [PIPE](#) (Private Investment in Public Equity) transactions, of over \$300 million in equity related capital infusions for client companies. Additionally, he has completed M&A transactions with over \$100 million in enterprise value, spearheaded the transition of ten companies from privately held companies to public traded companies as well as managed three different special situations hedge funds.

Recent ventures have included a Managing Partner position with Instream Capital, LLC a San Francisco based fund that specialized in short term secured loans to special situations companies. Additionally, Mr. Peschong was also a Managing Partner of Oceanus Value Fund LP, which specializes in short term bridge loans made to smaller public and private companies which also include an equity kicker. These structured loans allow for a senior secured position while still participating in an equity upside.

From 1991 until 1994, Mr. Peschong was a Sr. Vice President with Bentley, Richards & Associates, an investment banking firm specializing in equity placements with European institutions. While there, Mr. Peschong assembled an extensive database of criteria for the assessment of risk at many different levels, such as: market risk, trading risk, fundamental company risk and economic risk. Prior to joining Bentley, Richards & Associates, Mr. Peschong worked for Cruttenden & Company, a regional brokerage and investment banking firm.

Co Founded following Companies:

- Bridgewater Capital
- Northbridge Development LLC
- San Diego Wine & Culinary Center

Fund Management Experience:

- Triton Private Equities LP - One of the first specialized PIPE Funds
- Instream Capital LLC - Special situations debt fund
- Oceanus Value Fund LP - Bridge Loan Fund with equity kickers

Mr. Peschong currently resides with his wife and two children in Newport Beach, CA. He has a black belt in Karate, enjoys working out, riding motorcycles, reading, enjoying fine wine and is an avid golfer. Mr. Peschong is frequently interviewed by media and has been highlighted in stories from:

- Forbes.com
- [DowJones MarketWatch](http://DowJonesMarketWatch.com)
- BloggingStocks.com
- ZDNet.com
- INC Magazine
- [InsideEdge](http://InsideEdge.com)
- 5StarsNews.com
- [Businessweek](http://Businessweek.com)
- Hedge World
- Current Offerings